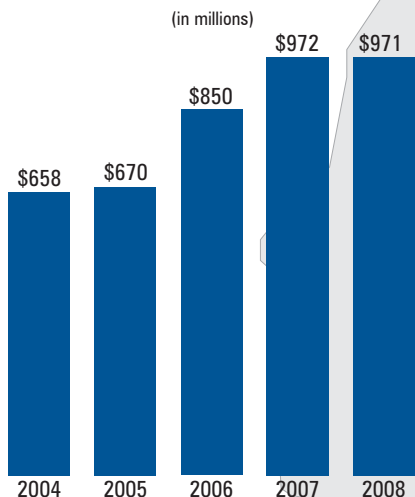


THE U.S.-KOREA FREE TRADE AGREEMENT BENEFITS FOR THE NEW JERSEY ECONOMY

New Jersey Goods Exports to Korea 2004 - 2008



Increased Trade with Korea = New Jobs for New Jersey

New Jersey Benefits Under the U.S.-Korea FTA

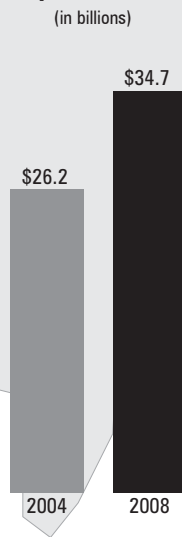
- ◆ The U.S.-Korea FTA will benefit the New Jersey economy — and create new jobs — by immediately opening new access for New Jersey goods and services in Korea's \$1 trillion economy, and by establishing a level playing field in Korea for New Jersey workers and businesses to compete.
- ◆ One half of chemical products, and many other manufactured goods produced in New Jersey, will enter Korea duty free immediately. Tariffs on the remaining chemical products will be eliminated over the next few years.
- ◆ Korean duties on major New Jersey agricultural products — such as soybeans and cucumbers — will be eliminated immediately. Blueberries and cranberries will become duty free in 10 years.
- ◆ Simplified and expedited customs procedures will enable New Jersey businesses to reach Korean customers more quickly and with less red tape.

U.S. goods exports to Korea would increase by \$10 - \$11 billion, according to estimates by the U.S. International Trade Commission. Nearly 131,000 New Jersey jobs are supported by goods exports (3.8% of the state's private industry).

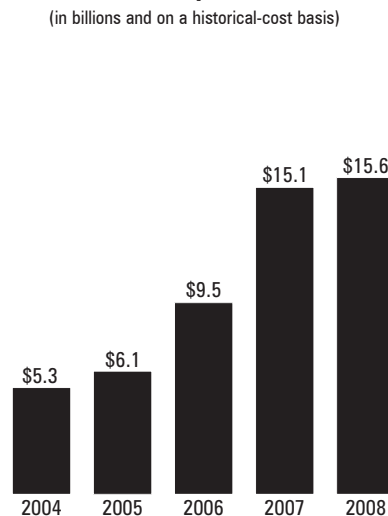
U.S.-Korea Trade and Investment

- ◆ Korea is the 7th largest U.S. trading partner and the 5th largest U.S. market for agricultural goods.
- ◆ U.S. goods exports to Korea grew to nearly \$35 billion in 2008.
- ◆ U.S. services exports to Korea grew to \$12.7 billion in 2007.
- ◆ For every \$1 billion in exports, 6,250 manufacturing jobs are created or supported, according to U.S. Department of Commerce Secretary Gary Locke.
- ◆ Increasing U.S. exports to Asia — including Korea — by 1% would create approximately 250,000 U.S. jobs, according to President Barack Obama.
- ◆ Korean majority-owned affiliates in the U.S. employed 23,900 Americans at an average wage of \$64,310 in 2007.

U.S. Goods Exports to Korea, 2004 - 2008



Korean Direct Investment in the United States, 2004 - 2008



Sources: TradeStats Express and State Export-Related Employment Project, International Trade Administration, Bureau of the Census, and the Bureau of Economic Analysis



U.S.-KOREA BUSINESS COUNCIL

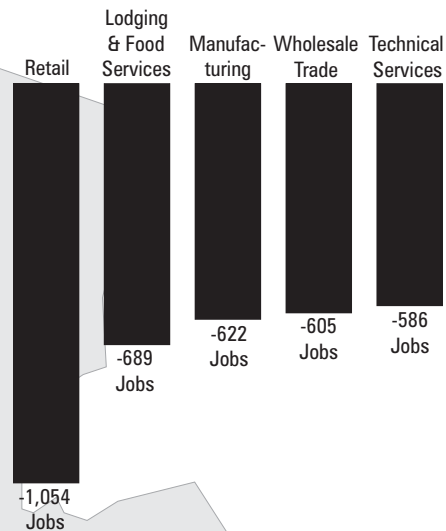
For more information on the benefits of the U.S.-Korea FTA to New Jersey, please visit www.uskorafta.org.



THE U.S.-KOREA FREE TRADE AGREEMENT COSTS OF INACTION FOR THE NEW JERSEY ECONOMY

- ◆ The U.S.-Korea FTA was signed on June 30, 2007, but it has not yet been approved by the U.S. Congress. Since that time, Korea has successfully concluded a free trade agreement with the European Union that is expected to be implemented in 2010. Korea's FTA negotiations with Canada are also in the advanced stages.
- ◆ If the U.S.-Korea FTA is not implemented – but these other trade agreements are – New Jersey workers, businesses, and farmers will lose sales and opportunities in the Korean market to their global competitors.
- ◆ **This will cost New Jersey lost exports, output, and jobs.**

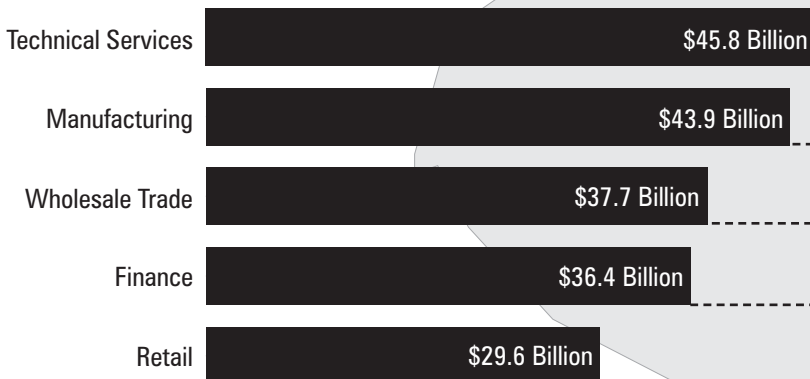
Projected Loss of New Jersey Jobs Due to Inaction on U.S.-Korea FTA Selected Industries



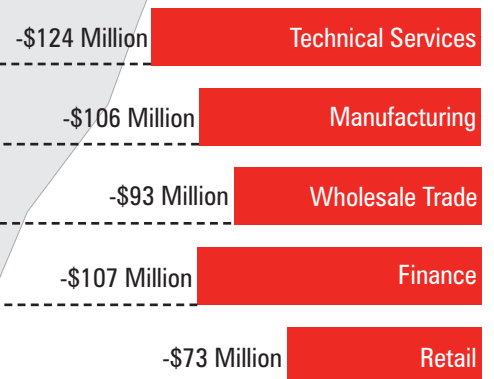
Costs to New Jersey and the United States of Failure to Implement the U.S.-Korea FTA

	<u>New Jersey</u>	<u>United States</u>
Goods Exports Loss	-\$546 Million	-\$20.3 Billion
Gross State/Domestic Product (output) Loss	-\$1.3 Billion	-\$40.4 Billion
Employment Loss	-9,884 Jobs	-345,017 Jobs

New Jersey Gross State Product (GSP) Selected Industries 2008



Projected Loss of New Jersey GSP Due to Inaction on U.S.-Korea FTA Selected Industries



Source: "Failure to Implement the U.S.-Korea Free Trade Agreement: The Cost for American Workers and Companies, Details by State," prepared by Laura M. Baughman and Joseph Francois, Trade Partnership Worldwide, LLC, October 2009



U.S.-KOREA BUSINESS COUNCIL

For more information on the costs of inaction of the U.S.-Korea FTA to New Jersey, please visit www.uskorafta.org.

