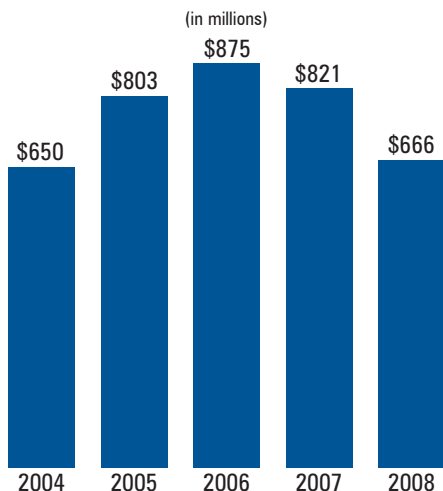


THE U.S.-KOREA FREE TRADE AGREEMENT BENEFITS FOR THE MASSACHUSETTS ECONOMY

Massachusetts Goods Exports to Korea 2004 - 2008



Increased Trade with Korea = New Jobs for Massachusetts

Massachusetts Benefits Under the U.S.-Korea FTA

- ◆ The U.S.-Korea FTA will benefit the Massachusetts economy – and create new jobs – by immediately opening new access for Massachusetts goods and services in Korea’s \$1 trillion economy, and by establishing a level playing field in Korea for Massachusetts workers and businesses to compete.
- ◆ Over 40% of medical equipment, and many other manufactured goods produced in Massachusetts, will enter Korea duty free immediately. Tariffs on the remaining medical equipment will be eliminated over the next few years.
- ◆ Strengthening intellectual property protections in Korea will increase Korean patients’ access to innovative Massachusetts healthcare products and software.
- ◆ Simplified and expedited customs procedures will enable Massachusetts businesses to reach Korean customers more quickly and with less red tape.

U.S. goods exports to Korea would increase by \$10 - \$11 billion, according to estimates by the U.S. International Trade Commission. Some 168,000 Massachusetts jobs are supported by goods exports (5.9% of the state’s private industry).

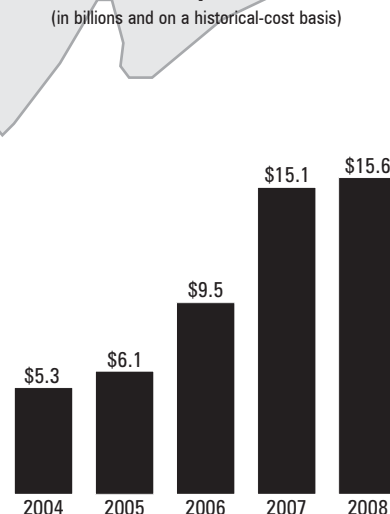
U.S.-Korea Trade and Investment

- ◆ Korea is the 7th largest U.S. trading partner and the 5th largest U.S. market for agricultural goods.
- ◆ U.S. goods exports to Korea grew to nearly \$35 billion in 2008.
- ◆ U.S. services exports to Korea grew to \$12.7 billion in 2007.
- ◆ For every \$1 billion in exports, 6,250 manufacturing jobs are created or supported, according to U.S. Department of Commerce Secretary Gary Locke.
- ◆ Increasing U.S. exports to Asia – including Korea – by 1% would create approximately 250,000 U.S. jobs, according to President Barack Obama.
- ◆ Korean majority-owned affiliates in the U.S. employed 23,900 Americans at an average wage of \$64,310 in 2007.

U.S. Goods Exports to Korea, 2004 - 2008



Korean Direct Investment in the United States, 2004 - 2008



Sources: TradeStats Express and State Export-Related Employment Project, International Trade Administration, Bureau of the Census, and the Bureau of Economic Analysis



U.S.-KOREA BUSINESS COUNCIL

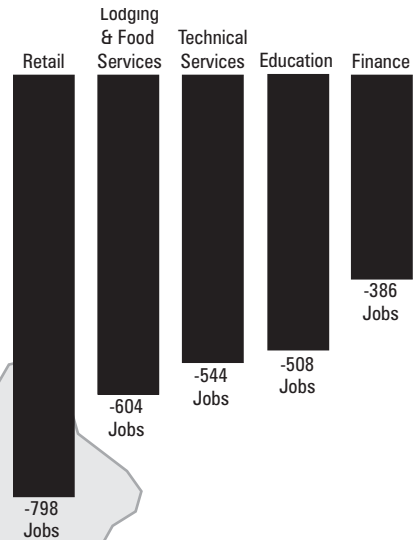
For more information on the benefits of the U.S.-Korea FTA to Massachusetts, please visit www.uskoreafta.org.



THE U.S.-KOREA FREE TRADE AGREEMENT COSTS OF INACTION FOR THE MASSACHUSETTS ECONOMY

- ◆ The U.S.-Korea FTA was signed on June 30, 2007, but it has not yet been approved by the U.S. Congress. Since that time, Korea has successfully concluded a free trade agreement with the European Union that is expected to be implemented in 2010. Korea's FTA negotiations with Canada are also in the advanced stages.
- ◆ If the U.S.-Korea FTA is not implemented – but these other trade agreements are – Massachusetts workers, businesses, and farmers will lose sales and opportunities in the Korean market to their global competitors.
- ◆ **This will cost Massachusetts lost exports, output, and jobs.**

Projected Loss of Massachusetts Jobs Due to Inaction on U.S.-Korea FTA Selected Industries

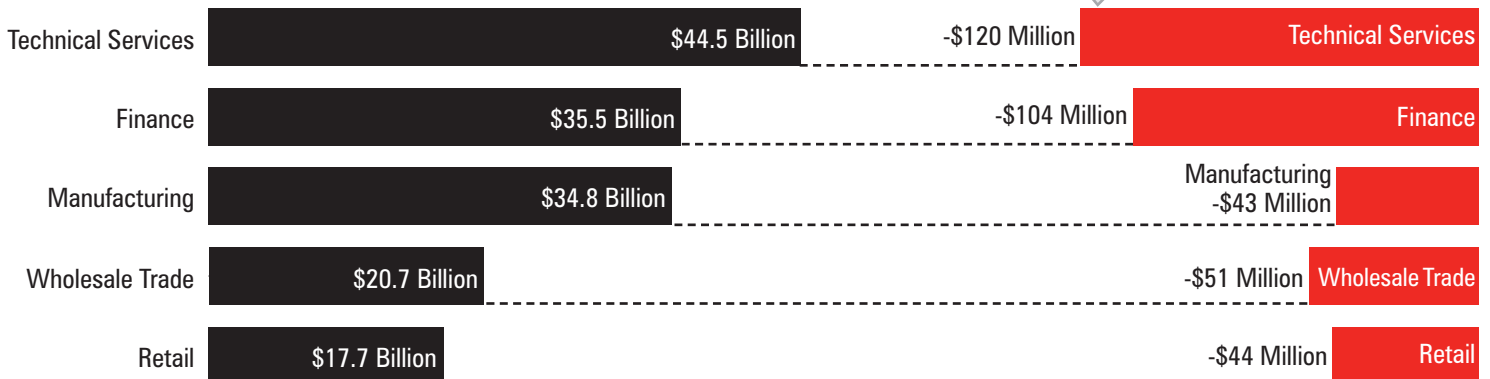


Costs to Massachusetts and the United States of Failure to Implement the U.S.-Korea FTA

	Massachusetts	United States
Goods Exports Loss	-\$448 Million	-\$20.3 Billion
Gross State/Domestic Product (output) Loss	-\$1.0 Billion	-\$40.4 Billion
Employment Loss	-7,814 Jobs	-345,017 Jobs

Massachusetts Gross State Product (GSP) Selected Industries 2008

Projected Loss of Massachusetts GSP Due to Inaction on U.S.-Korea FTA Selected Industries



Source: "Failure to Implement the U.S.-Korea Free Trade Agreement: The Cost for American Workers and Companies, Details by State," prepared by Laura M. Baughman and Joseph Francois, Trade Partnership Worldwide, LLC, October 2009



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For more information on the costs of inaction of the U.S.-Korea FTA to Massachusetts, please visit www.uskorafta.org.

