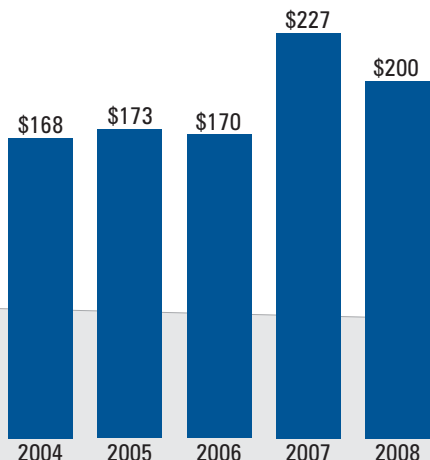


THE U.S.-KOREA FREE TRADE AGREEMENT BENEFITS FOR THE KANSAS ECONOMY

Kansas Goods Exports to Korea 2004 - 2008

(in millions)



Increased Trade with Korea = New Jobs for Kansas

Kansas Benefits Under the U.S.-Korea FTA

- ◆ The U.S.-Korea FTA will benefit the Kansas economy – and create new jobs – by immediately opening new access for Kansas goods and services in Korea’s \$1 trillion economy, and by establishing a level playing field in Korea for Kansas workers and businesses to compete.
- ◆ Over 90% of aircraft and related equipment, and many other manufactured goods produced in Kansas, will enter Korea duty free immediately.
- ◆ Korean duties on major Kansas agricultural products – such as soybeans, feed corn, and wheat – will be eliminated immediately. Most beef products will become duty free over a 15-year tariff phase out.
- ◆ Simplified and expedited customs procedures will enable Kansas businesses to reach Korean customers more quickly and with less red tape.

U.S. goods exports to Korea would increase by \$10 - \$11 billion, according to estimates by the U.S. International Trade Commission. More than 96,000 Kansas jobs are supported by goods exports (8.3% of the state’s private industry).

U.S.-Korea Trade and Investment

- ◆ Korea is the 7th largest U.S. trading partner and the 5th largest U.S. market for agricultural goods.
- ◆ U.S. goods exports to Korea grew to nearly \$35 billion in 2008.
- ◆ U.S. services exports to Korea grew to \$12.7 billion in 2007.
- ◆ For every \$1 billion in exports, 6,250 manufacturing jobs are created or supported, according to U.S. Department of Commerce Secretary Gary Locke.
- ◆ Increasing U.S. exports to Asia – including Korea – by 1% would create approximately 250,000 U.S. jobs, according to President Barack Obama.
- ◆ Korean majority-owned affiliates in the U.S. employed 23,900 Americans at an average wage of \$64,310 in 2007.

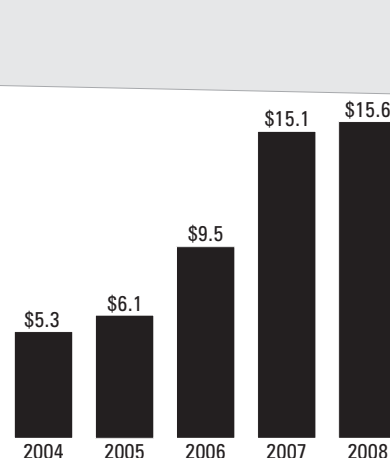
U.S. Goods Exports to Korea, 2004 - 2008

(in billions)



Korean Direct Investment in the United States, 2004 - 2008

(in billions and on a historical-cost basis)



Sources: TradeStats Express and State Export-Related Employment Project, International Trade Administration, Bureau of the Census, and the Bureau of Economic Analysis



U.S.-KOREA BUSINESS COUNCIL

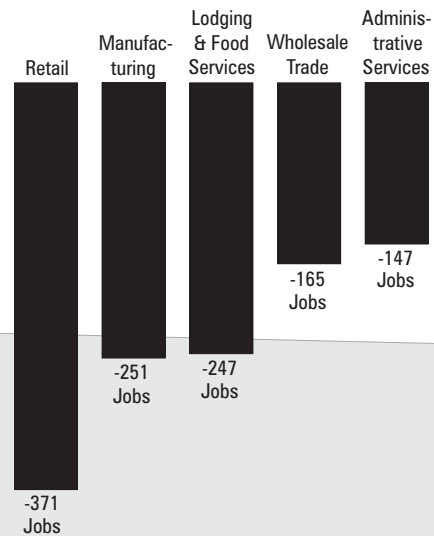
For more information on the benefits of the U.S.-Korea FTA to Kansas, please visit www.uskoreafta.org.



THE U.S.-KOREA FREE TRADE AGREEMENT COSTS OF INACTION FOR THE KANSAS ECONOMY

- ◆ The U.S.-Korea FTA was signed on June 30, 2007, but it has not yet been approved by the U.S. Congress. Since that time, Korea has successfully concluded a free trade agreement with the European Union that is expected to be implemented in 2010. Korea's FTA negotiations with Canada are also in the advanced stages.
- ◆ If the U.S.-Korea FTA is not implemented – but these other trade agreements are – Kansas workers, businesses, and farmers will lose sales and opportunities in the Korean market to their global competitors.
- ◆ **This will cost Kansas lost exports, output, and jobs.**

Projected Loss of Kansas Jobs Due to Inaction on U.S.-Korea FTA Selected Industries



Costs to Kansas and the United States of Failure to Implement the U.S.-Korea FTA

	<u>Kansas</u>	<u>United States</u>
Goods Exports Loss	-\$235 Million	-\$20.3 Billion
Gross State/Domestic Product (output) Loss	-\$350 Million	-\$40.4 Billion
Employment Loss	-3,658 Jobs	-345,017 Jobs

Kansas Gross State Product (GSP) Selected Industries 2008

Projected Loss of Kansas GSP Due to Inaction on U.S.-Korea FTA Selected Industries



Source: "Failure to Implement the U.S.-Korea Free Trade Agreement: The Cost for American Workers and Companies, Details by State," prepared by Laura M. Baughman and Joseph Francois, Trade Partnership Worldwide, LLC, October 2009